

INCOTERMS 2020

ICC Yayın No. 723E

Abdurrahman Özalp

INCOTERMS 2020' Structure

RULES FOR ANY MODE OR MODES OF TRANSPORT	RULES FOR SEA NAD INLAND WATERWAY TRANSPORT
<p>EXW</p> <p>FCA</p> <p>CPT</p> <p>CIP</p> <p>DPU</p> <p>DAP</p> <p>DDP</p>	<p>FAS</p> <p>FOB</p> <p>CFR</p> <p>CIF</p>

EXW (Ex Works)



EXW (Ex Works)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:BUYER
Loading	:BUYER
TRANSPORTATION (Freight)	:No Obligation
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:BUYER

FCA (Free Carrier)



FCA (Free Carrier)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER/BUYER
TRANSPORTATION (Freight)	:BUYER
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:BUYER

CPT (Carriage Paid To)



DELIVERY



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CPT (Carriage Paid To)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:SELLER
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:BUYER

CIP (Carriage and Insurance Paid To)



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RISK	SELLER	BUYER
TRANSPORT	SELLER	SELLER
INSURANCE	SELLER	SELLER

CIP (Carriage and Insurance Paid To)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:SELLER
INSURANCE	:SELLER
Unloading	:BUYER
Import Clearance/licences	:BUYER

DAP (Delivered at Place)



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RISK	SELLER	BUYER
TRANSPORT	SELLER	BUYER
INSURANCE		

DAP (Delivered at Place)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:SELLER
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:BUYER

DPU (Delivered at Place Unloaded)



DELIVERY

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DPU (Delivered at Place Unloaded)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:SELLER
INSURANCE	:No Obligation
Unloading	:SELLER
Import Clearance/licences	:BUYER

DDP (Delivered Duty Paid)



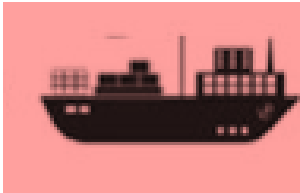
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RISK	SELLER	BUYER
TRANSPORT	SELLER	BUYER
INSURANCE		

DDP (Delivered Duty Paid)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:SELLER
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:SELLER

FAS (Free Alongside Ship)



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RISK	SELLER	BUYER
TRANSPORT	SELLER	BUYER
INSURANCE		

FAS (Free Alongside Ship)



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RISK	SELLER	BUYER
TRANSPORT	SELLER	BUYER
INSURANCE		

FAS (Free Alongside Ship)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:BUYER
TRANSPORTATION (Freight)	:BUYER
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:BUYER

FOB (Free on Board)



DELIVERY



SELLER



BUYER

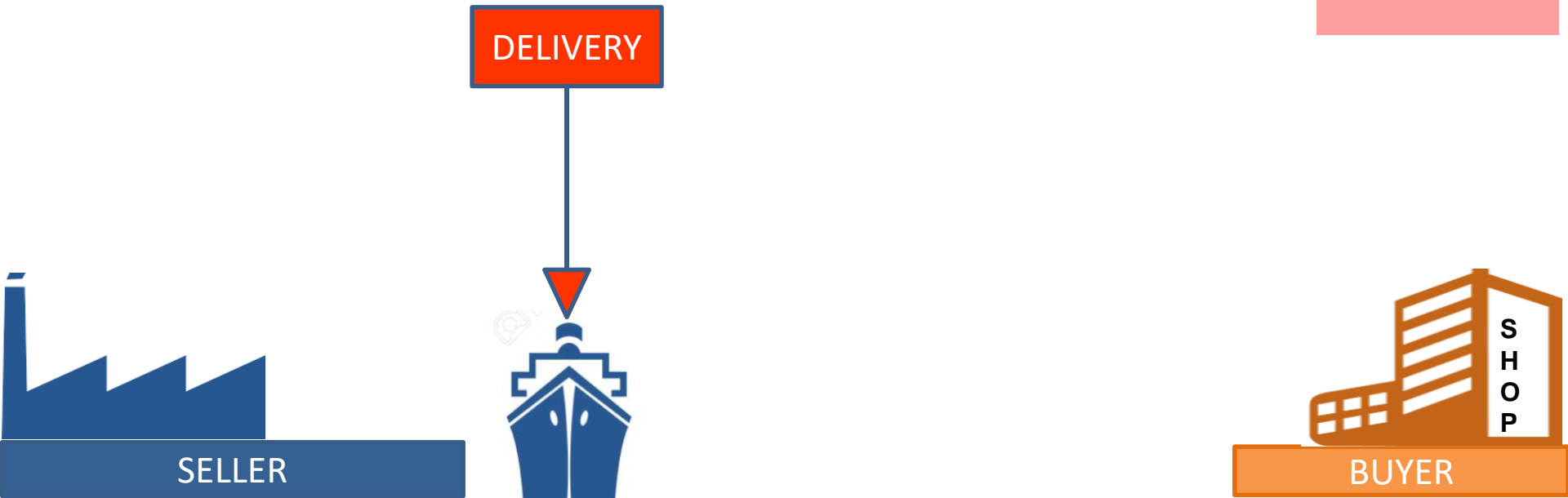
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FOB (Free on Board)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:BUYER
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:BUYER

CFR (Cost and Freight)



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CFR (Cost and Freight)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:SELLER
INSURANCE	:No Obligation
Unloading	:BUYER
Import Clearance/licences	:BUYER

CIF (Cost, Insurance and Freight)



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RISK	SELLER	BUYER
TRANSPORT	SELLER	SELLER
INSURANCE	SELLER	SELLER

CIF (Cost, Insurance and Freight)

Control, Packing, Marking	:SELLER
Export Clearance/licences	:SELLER
Loading	:SELLER
TRANSPORTATION (Freight)	:SELLER
INSURANCE	:SELLER
Unloading	:BUYER
Import Clearance/licences	:BUYER

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